



At Birkenstock USA, LP, our business is a reflection of who we are. We have a passion for our products, an appreciation of their heritage and a genuine belief in their benefits. Our business is a reflection of what we represent - quality products that are comfortable, unique, timeless and respectful of the world around us.

In order to provide quality products and services, we need quality people. We are looking for talented people who share our values of accountability, responsiveness, excellence, teamwork, respect, integrity and a positive attitude.

SALES LEAD | KEY HOLDER

JOB OBJECTIVE

Support the Store Manager in all tasks necessary to the efficient operation of the store. Provide prompt and courteous service to customers in order to maximize sales and customers service, so as to promote the company's image of quality and professionalism.

STATUS

Reports directly to the Store Manager and Assistant Managers. Represent an integral part of the store team and through his/her participation creates a healthy and pleasant atmosphere, in which employees are motivated to achieve company goals and surpass their personal sales goals.

KEY JOB FUNCTIONS

- Support the Store Manager in the supervision of Sales Associate and all other employees essential to the efficient operation of the store.
- Maximizes personal and store sales by providing the highest level of customer satisfaction.
- Ensure that all employees comply with company policies, practices and procedures.

SALARY

\$16-\$21 per hour

JOB DUTIES

- Ensure that all personnel practices professional salesmanship according to company policies and procedures, in order to achieve maximum sales and provide the highest level of customer satisfaction.
- Adheres to and enforce loss prevention and security policies, credit policies and procedures i.e. credit cards, check approvals, employee purchases, deposit logs, return and exchange policies.
- Ensure that all merchandise is properly ticketed and attractively displayed and maintains the section(s) that he/she is responsible for in accordance with company standards.
- Communicates stock replenishment needs to Store Manager.
- Supports the Store Manager in all essential duties necessary for the efficient operation of the store.
- Enforce and complies with all store/company policies and procedures.

QUALIFICATIONS (MINIMUM QUALIFICATIONS REQUIRED TO PERFORM TASKS)

- Related work experience: six months of selling experience (retail or service industry)
- Physical requirements: able to bend, climb ladders, lift and move boxes up to 35 lb.
- Other qualifications :
 - Strong leadership and ability to motivate people in order to achieve sales objectives
 - Excellent verbal and written communication skills
 - Service Oriented
 - Fashion Oriented
 - Willing to work retail hours

Birkenstock USA, LP • 100 Wood Hollow Drive, Suite 100 • Novato, CA 94945

Birkenstock.com

Birkenstock reserves the right to change, alter, or amend the job duties of employees at its sole discretion with or without notice.

If interested, please email cover letter and resume to Human Resources at careers@birkenstockusa.com

BIRKENSTOCK USA, LP IS AN EQUAL OPPORTUNITY EMPLOYER.

Birkenstock USA, LP • 100 Wood Hollow Drive, Suite 100 • Novato, CA 94945

[Birkenstock.com](https://www.birkenstock.com)